



**TDK-Lambda Americas Inc.**  
401 Mile of Cars Way, Suite 325  
National City, CA 91950 USA  
<http://us.tdk-lambda.com/lp>

January 8, 2016

Re: Obsolescence of TH1200-24

Dear Valued Customer / Partner,

TDK-Lambda has pursued an aggressive new product launch program over the last several years, enabling us to offer new, leading edge products with smaller sizes and higher efficiencies.

In reviewing sales by model, TDK-Lambda is announcing a Last Time Buy notice for the TH1200-24 due to low sales and availability of key components.

TDK-Lambda will continue to manufacture the other TH models.

We are offering a last time purchase opportunity for this product until July 1st, 2016, with a last time ship date of January 1<sup>st</sup>, 2017. Please understand that these orders would be non-cancelable and non-returnable.

The replacement model is the HFE1600-24, which requires the use of the HFE1600-S1U rack.

Please contact our technical support for additional information. 1-800-526-2324 or email [lambda.techsupport@us.tdk-lambda.com](mailto:lambda.techsupport@us.tdk-lambda.com)

Sincerely,

A handwritten signature in black ink, appearing to read "Tom Tillman", enclosed within a hand-drawn oval.

Tom Tillman  
Director of Marketing