

October 25, 2016

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products may have a replacement model as shown on the table below. This letter is your notification of our product change.

**PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.**

Product Family	Obsolete Item number	Obsolete Model	UPC	Replacement Item number	Replacement Model	Replacement MSRP	Replacement UPC
TI	2649053	FLK-TI55FT-20	0 95969 35086 0	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649094	FLK-TI55FT-10/20	0 95969 35090 7	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649117	FLK-TI55FT-20/54	0 95969 35092 1	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649139	FLK-TI55FT10/20/54	0 95969 35094 5	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649195	FLK-TI50FT-20	0 95969 35100 3	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649238	FLK-TI50FT-10/20	0 95969 35104 1	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649250	FLK-TI50FT-20/54	0 95969 35106 5	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2649277	FLK-TI50FT10/20/54	0 95969 35108 9	4597066	FLK-TIX560 60HZ	14,499.00	0 95969 78046 9
TI	2674891	FLK-TIR3/FT-20	0 95969 35374 8	4596717	FLK-TIX520 60HZ	11,995.00	0 95969 78016 2
TI	2674968	FLK-TIR4/FT-20	0 95969 35375 5	4596717	FLK-TIX520 60HZ	11,995.00	0 95969 78016 2
TI	2816061	FLK-TIR4/FT-10/20	0 95969 39849 7	4596717	FLK-TIX520 60HZ	11,995.00	0 95969 78016 2
TI	2816113	FLK-TIR3/FT-10/20	0 95969 39852 7	4596717	FLK-TIX520 60HZ	11,995.00	0 95969 78016 2

**Stock Rotation Policy:**

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 11/30/16 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz  
 Sr. NA Sales Operations Manager  
 Fluke Corporation