



THE POWER OF **CONNECTED**

**Sensing and Internet of Things**

9680 Old Bailes Road  
Fort Mill, SC, 29707

March 30, 2018

< Customer FSE First Name> < Customer FSE Last Name>  
< Cust Name>  
<Customer Address (1st Line)>  
< Customer City>, < Customer State Abbr> < Customer Zipcode>  
< Customer Country Desc>

**Dear** < Customer FSE Last Name>,

**Subject:** Obsolescence of Certain ZS Proximity Switches and Accessories

This is to inform you that effective June 30, 2018, Honeywell will no longer offer certain ZS proximity switches and accessories. We are requesting that our customers place their last time buy (LTB) orders quickly in accordance with the timeline below.

**Phase 1:** Last Time Buy - From April 1, 2018 through May 31 2018, Honeywell will accept orders for last time buy by the customer.

**Phase 2:** Last Time Buy - Extended Pricing: Orders between May 31, 2018 and June 30, 2018 will be reviewed on a case-by-case basis and, if accepted, will require the customer to incur a substantially higher price, than as previously published price.

< Affected Product Family, Series, Listings>

Honeywell values its customers and realizes that this may require transition time for any current or new application. We want to work with you to make this a smooth transition to the available solution.

If you have any questions, please contact your Honeywell sales consultant, your sales representative for Honeywell products, or me.

Sincerely,

*Product manager's electronic signature*

<Name>  
<Title>  
<Email>  
<Phone>